

Digital Sales | Media Sales Consultant

- **Established organisation - well known in its field**
- **Free parking**
- **Great base salary and bonus opportunities**

An opportunity is available for an experienced Sales Executive to come on board with an award winning, industry leading business. You will be selling to SME's, and securing their business for a service that considerably increases their own sales and online traffic.

Your position will involve generating leads from your existing network and other sources, and securing sales with SME's. This company is well-known in the industry that you're contacting, and their innovative, fresh and constantly evolving services have earned them a great respect in their field.

If you are a target driven sales professional who is passionate about representing a strong and growing brand, then this is the role for you.

In order to be successful, you will hold the following skills and attributes:

- Proven sales experience working with an small, medium or large agency
- Outstanding verbal communication skills
- Media sales experience will be highly regarded
- Strong ability to prospect the market for new business, while managing an existing portfolio of clients to new levels of growth.
- Target focused and an excellent track record in sales
- Proven track record of meeting budgets and exceeding KPI's
- Strong administrative skills
- Passionate about advertising and helping your clients develop
- A positive attitude and an outstanding work ethic

In return you will receive the following:

- A salary of \$50,000 + super + bonuses (average earnings \$70k - \$100k in company)
- A great team of friendly professionals to work with, excellent culture
- Represent an award-winning company that sits at the very forefront of it's industry
- Room for growth and a secure, stable career

If this sounds like the role for you, send through your resume and cover letter now. Candidates please note that only those who have been shortlisted can be contacted.

A job description is available upon request.

For more information please email tammy@smart.com.au or call Tammy directly on (08) 8393 9400.